



## **Ryder Fleet Management Solutions Fact Sheet**

### **Fleet Management Solutions (FMS)**

Ryder Fleet Management Solutions (FMS) provides private and for-hire fleet customers with flexible solutions designed to improve their competitive positions by allowing them to focus on their core business, lower their costs, and redirect capital to other parts of their business. The company's solutions also enable customers to improve the uptime and reliability of their fleets, thereby minimizing fleet-related business disruptions and risks.

Ryder's FMS product offering is comprised primarily of contractual-based full service leasing and contract maintenance services. Ryder also offers transactional fleet solutions including commercial truck rental, maintenance services, and value-added fleet support services such as insurance, vehicle administration, and fuel services. In addition, Ryder provides customers with access to a large selection of used trucks, tractors, and trailers through our used vehicle sales program. Ryder's FMS business supports customers principally in the U.S., Canada, and Europe.

### **Full Service Lease**

Ryder's Full Service Lease takes care of everything from vehicle specification, configuration, financing and acquisition to maintenance and disposal. Ryder recognizes that no two companies or fleets are alike, so we tailor our customers' leases to their unique needs so they can right-size, run and manage their fleet with less capital and lower costs. The benefits of a Ryder Full Service Lease include minimizing fleet downtime, maintaining a consistent level of maintenance and repair, and helping to free up working capital and lower costs. With a Full Service Lease, Ryder handles:

- Vehicle Acquisition: Leverage Ryder's expertise in vehicle specification and acquisition to drive cost efficiency.
- Custom Financing: Ryder lease finance experts work closely with customers to develop solutions that meet their specific tax management, balance sheet, residual responsibility and cash flow goals.
- Maintenance Services: Ryder's superior maintenance technology, technicians and facilities keep customers' trucks on the road, costs under control, and cash flowing.
- Vehicle Management: Ryder even helps lower administrative costs and frees up valuable time for the customer by handling titling and registration, fuel tax reporting, vehicle disposal and more so customers don't have to.



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### Managed Maintenance

Fleet maintenance may be the single most critical aspect of managing fleet. Whether for owned or leased trucks, Ryder offers a full range of managed maintenance services to help keep trucks on the road serving customers and making money. From preventive, comprehensive and on-site maintenance to mobile maintenance and 24-hour roadside assistance, count on Ryder to ensure that customer fleets perform safely and reliably day in and day out.

- Comprehensive Maintenance: Includes regularly scheduled preventive maintenance; minor and major repairs; optional multi-point inspections; warranty work; 24/7 roadside assistance, extended repair hours and available rentals; detailed record-keeping by vehicle, location or fleet; and access to a network of 800 service facilities and 5,000+ certified technicians.
- Preventive Maintenance: Leverages a nationwide network of 800 locations and 5,000 trained technicians to provide regularly scheduled maintenance and optionally take care of major repairs when and where they're needed. Includes regularly scheduled preventive maintenance; a network of 800 service facilities and 5,000+ trained, certified technicians; 24/7 roadside assistance, extended repair hours and available rentals; minor and major repairs with pre-set labor rates; detailed record-keeping by truck, location or fleet; warranty work; multi-point inspections; and support for all types and makes of trucks.
- Turnkey Ryder On-Site Maintenance: Ryder can help businesses create a state-of-the-art shop right at their location and manage all the details. Includes maintenance performed by professionals trained in multiple disciplines; state-of-the-art diagnostic and repair equipment; a reporting system that keeps customers up to date and in control; predictable monthly maintenance expenses; the most advanced technology, equipment and preventive care
- Mobile Maintenance: Ryder factory-trained, certified technicians can arrive at any location with fully-equipped, customized maintenance trucks to keep any fleet on the road, 24 hours a day.
- On Demand Maintenance: A flexible arrangement that gives large private fleets and for-hire carriers access to Ryder's nationwide network of maintenance locations, when and where they need service.

### Commercial Rentals

Whether it's a delivery across town or a trip across the country, Ryder has the truck, tractor, trailer or light-duty van businesses need, when and where they need it. With over 30,000 new and late-model commercial vehicles and more than 500 locations across North America, businesses can be confident that the right truck for the job is ready to roll.



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### Used Vehicle Sales

As the largest fleet owner, maintenance provider and used vehicle retailer in North America, Ryder offers a vast selection of quality pre-owned vehicles that have been carefully maintained since day one. In addition, Ryder's international sales/export team helps customers in locations ranging from Africa, Asia and Russia to Europe and South America get the vehicles they need to keep their businesses in high gear. Ryder Used Vehicle Sales consists of:

- Thousands of quality used commercial trucks, tractors, trailers and vans;
- 59 convenient sales center locations across North America;
- Comprehensive written maintenance records and service history;
- Multi-point presale inspections to assure Ryder Road Ready™ quality;
- Peace of mind with a 30-day powertrain warranty;
- Optional extended warranty protection; and
- Flexible financing options.

For information, visit <http://ryder.com/en/solutions/fleet-management.aspx>